

Director This Month

“I would like to develop a Director this month and I would love for it to be you. Before you decide, let me tell you what’s in it for you.”

What’s in it for you?

1. Your picture in the *Leadership in Action* magazine
2. Create a story to tell for the rest of your career
3. Monthly promotion: _____
4. Your possible income for the first month: **\$495 to \$1,000***
5. As a Director, you can earn an average of **\$170** per month, **\$2,000** per year* in residual income
6. Invitation to Leadership Celebration Event

Is this something you would like to do? Here is the proven plan:

1. Resolve to do it! Make the decision and do it no matter what! _____
2. Enroll immediately with a **Pacesetter Pack** _____
3. Read Business Kit, listen to Getting Started CD, and write down your questions _____
4. Start building your Contact List, use the form in the Business Kit _____
5. Team up with your enroller and get together for a follow-up meeting _____
6. **SCHEDULE ACTION!** _____
Schedule appointments immediately, use the worksheet below to help you get started

Take action immediately! In order to get 10 enrollments this month, I will:

- Schedule _____ 2-on-1 presentations with enroller on date _____ and date _____
- Schedule _____ in-home presentations with enroller on date _____ and date _____
- Schedule _____ webinars with my long-distance contacts on date _____ and date _____

Fill in the blanks with the names of your personal customer enrollments:

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____
7. _____
8. _____
9. _____
10. _____

*Building a Melaleuca business is a proven process. It is simply repeating the same activities over and over again. One great advantage is the power of teamwork and matched effort. When you set a goal of Director, you are making a commitment to build **Your** business. Take this seriously and you will enjoy the results!*

Enrollee Commitment Signature/Date: _____

Enroller Commitment Signature/Date: _____

*See Melaleuca’s Annual Income Statistics in your Building Your Melaleuca Business booklet for details. Amount shown in U.S. dollars.

